ASCENT DATA

Benshaw 's colocation and managed services success story

Benshaw

CURTISS WRIGHT Flow Control Company BENSHAW

Benshaw, a business unit of Curtiss-Wright Flow Control Company, is a world leader in the design, development and manufacture of mission critical motor controls and drives. Founded in 1983, Benshaw is headquartered in Pittsburgh, PA, where its Operations Center provides customer service, research and development, sales support, engineering, logistics and administrative services. The manufacturing area occupies 100,000 square feet dedicated to manufacturing, product testing and warehousing.

Benshaw has additional manufacturing and technical support centers in Colorado, Arizona, Michigan, Canada, Mexico and China. All facilities are linked via centralized engineering and order management systems.

Why Ascent Data

- Multiple carriers
- SAS 70 Type II compliant
- Resilient power and UPS systems
- Skilled technical staff

Background

Benshaw was looking to consolidate their infrastructure from two locations -- their server room and warehouse -- to one off-site location. With worldwide manufacturing facilities, downtime would significantly impact their business on a global scale. Benshaw hired a consulting firm to assist them in identifying a colocation and disaster recovery partner that could accommodate their IT infrastructure and provide the bandwidth they needed.

Solution

After evaluating Ascent Data's services and touring the data center, the consultants recommended Ascent Data as the best fit for Benshaw. "Ascent Data's resilient power and UPS systems, along with the security of being a SAS 70 Type II compliant data center were all key factors in our decision," said Tony Gonzalez, Manager of Information Systems at Benshaw.

In addition to colocation, Ascent Data's technical staff provides ongoing managed services and Benshaw's bandwidth is provided through one of Ascent Data's seven fiber-based carriers. "The Ascent Data team has been a pleasure to work with and we know that our data is secure. We don't need to worry about downtime. In fact, there was a power outage once that affected most of the area and Ascent Data didn't even flinch," added Gonzalez.